



Bertram Construction (Ontario) Ltd.

25 George St.
Barrie, Ontario
L4N 2G5

October 19, 2016

To whom it may concern

Re: Letter of Reference for Construction Management Services and Overall Project Support

It is a pleasure for the staff and volunteers at Barrie Pathways to End Homelessness to provide a positive letter of reference for Bertram Construction (Ontario) Ltd. for their ongoing support of our shared social services facility project. The Bertram team has provided us with comprehensive, professional and thoughtful service and support for our homelessness hub in Barrie Ontario.

Bertram has worked with our organization and tenant groups to assist us with the development of our project in all aspects; from advising on site selection, participating in preliminary building inspections, contributing to the design and the overall construction management.

Given the unique situation that our not for profit organization is in Bertram Construction tailored a construction solution for us which assists us in meeting our budget and timeline for the project. Bertram Construction works closely with our organization and other consultants from the beginning of the project assisting in mitigating costs and managing the timeline. Our organization has benefited financially from this innovative approach to the project.

The team at Bertram Construction is professional, knowledgeable and accessible. Lisa Bertram and her staff understand the challenges that face charitable organizations including fundraising and budget pressures as well as public accountability to the community. Bertram works in a transparent and cost effective way ensuring that the charity gets the best value for their dollar and also looks for ways in which the organization can save money in operational or replacement costs down the road.

The team excels in working with staff, volunteers and funding agencies and helping the organization move successfully through the project. We credit the success of our project to our many dedicated volunteers and professional staff including to a large degree Lisa Bertram and her team.

We appreciate and have benefited tremendously not only from Bertram's experience in the field and the quality work they bring to the project but also from their honest and innovative approach to the work.

The advice and support that we have received from Bertram Construction has been invaluable. The caring nature of the company starts at the top with Lisa and filters down to everyone who works on the job site. Bertram has an organizational culture which is all about respect, integrity and community support.

I am certainly available to provide more comments about Pathways positive experience working with Bertram Construction and can be reached by phone at 705 – 794 – 2155.

All good wishes,

Lynn Strachan
Project Manager