



October 21, 2016

Letter of Reference for Bertram Construction (Ontario) Ltd.

To Whom it May Concern:

In May of 2015, Bertram Construction completed the renovation and expansion of the Lakeshore Branch of Innisfil ideaLAB & Library. The project, valued at approximately \$7 million, was complex. It required Bertram's to selectively demolish exterior and interior walls of the existing building, construct an additional 13,000 square feet, while preserving the core of building along with network connectivity and LAN room throughout the construction.

Lisa and her team earned our trust early on in the project. Their commitment to the project was demonstrated by a level of responsiveness and dependability that was exceptional.

Professional and solution oriented, they offered cost effective alternatives and worked with their sub-trades to deliver a beautiful building on time and on budget.

Bertram Construction understands the importance of building good relationships with their clients. I have no hesitation in recommending them and sincerely hope that we will have the opportunity to work with them again.

Yours truly,

A handwritten signature in blue ink, appearing to read "Susan Downs". The signature is fluid and cursive, with a large loop at the end.

Susan Downs
Chief Librarian/CEO
Innisfil ideaLAB & Library
967 Innisfil Beach Road
Innisfil, ON L9S 1V3