



November 2, 1995

Ted and Lisa Bertram
Bertram Bros. Construction Ltd.
P.O. Box 190
25 George St., Unit E
Barrie, Ontario
L4N 4T2

Dear Ted and Lisa:

We are in our now completely functional new Orillia Branch and I would like to express to both of you, all Bertram employees and your sub-contractors how much we appreciated their efforts. We are still having numerous comments from our customers about the excellence of the building and the suitability for our business.

Toromont personnel involved with the project found all of your people to be friendly competent and concerned with our requirements. Any problems that did arise were settled rapidly and in an equitable manner.

Bertram Bros. Construction is very welcome to use this letter as a reference or to have prospective customer call for verbal references.

Again, thank you for a job well done. We look forward to many years of prosperity in our new Orillia service centre and wish the same for Bertram Bros.

Sincerely,

A handwritten signature in black ink, appearing to read "J.F.", written in a cursive style.

John Fenton
Vice President, Product Support
Toromont Cat